

08.09 SEASON GROUP SALES GUIDELINES

THE GROUP SALES WORKSHEET & GUIDELINES MUST BE READ, SIGNED & RECEIVED BY MOUNTAIN HIGH GROUP SALES (via FAX, MAIL or E-MAIL) AT LEAST 96 HOURS (4 DAYS) BEFORE YOUR SCHEDULED TRIP DATE. FAILURE TO DO SO WILL CANCEL YOUR RESERVATION!

- 1) **To qualify for Group Rates, your Group must have a minimum of 15 people buying lift tickets.** (10 for verified Boy/Girl Scout Troops.) You will receive 1 free adult lift ticket and rental for every 25 purchased (26th free). The complimentary lift ticket and rental is valid only on the day of your reserved trip date.
- 2) **Reservations are required.** Reservations are limited and will be taken on a first-come, first-serve basis. If any part of your reservation changes, you must notify Mountain High Group Sales of the changes as soon as possible.
- 3) **Holiday Rates** will apply on the following dates: **December 20th – 31st, 2008. January 1st – 4th, 17th – 19th & February 14th – 16th, 2009.**
- 4) **As the group leader, you are responsible for coordinating the trip.** This includes, but is not limited to: giving all pertinent information to your members (age requirements, prices, etc.), accumulating orders (tickets, rentals, lessons, etc.), collecting all money, arranging **one (1) payment** for the entire group (cash, check, credit card, money order or purchase order), distributing all articles (tickets, rental forms, lesson cards, etc.) to the correct members, and being available to your members. We advise assigning a location as a meeting place to go to if anyone encounters a problem. After every other run, the leader is responsible for checking that area for members. The group leader is the only person allowed to make changes to the order. If additional articles need to be purchased or articles need to be returned; only the group leader can make the transaction at the Group Sales window.
- 5) **All leaders are required to check-in at the Group Sales window.** Please have your order organized **BEFORE** you arrive at the check-in window. How well organized you are will determine the length of your check-in time. After you hand out the articles to your members, we ask that you group the people who are renting equipment in one area so they may proceed through the rental process together.
- 6) **All Tickets, Rentals, Lessons, Food Vouchers, etc. are good only on the date for which they were purchased.** In order to maintain these rates, there are no refunds or vouchers issued after 2pm the day of your trip.
- 7) **Equipment Rentals require a \$300 deposit.** A maximum of \$1,000 deposit can be arranged for groups with more than 3 equipment rentals. The deposit can be made with 1 credit card. The credit card is not charged but imprinted in the event equipment is not returned or is damaged due to negligence. Please do not leave any equipment unattended. Mountain High offers a free corral check-in at the base of all Three Resorts.
- 8) **All lessons given at the Winter Sports Schools are for ages 13 & older only.** This includes Group Lessons, Beginner Package, First Timer Package and All Mountain Package. **If lessons are needed for anyone under the age of 13, they MUST attend the Children's Academy.** Please see the Group Rate Sheet for prices. Plan to arrive at the appropriate school with gear on at least 15 minutes prior to your scheduled lesson time.
- 9) **The Group Sales window is open from 7:00 am – 2:00 pm daily.** All transactions must be made within these hours (night groups are excluded). **No refunds will be given due to inclement weather.** Please ensure that your group members have proper clothing and equipment for changing weather conditions (refer to the enclosed Checklist). If the resort closes due to weather conditions, vouchers may be obtained for a future date.
- 10) **Snowplay is not allowed at Mountain High Resort.** This is enforced for safety reasons. All snow on Mountain High property is made and maintained for guests of the resort only. Anyone who is caught snowplaying will be escorted off the mountain.

I have read and agree to the above terms.

Group Leader's Signature (Required): _____